

Successful Mammography Applications Training

Marie Paroz BS RT(R)(M)(QM)CV
Fujifilm Healthcare Americas Corp.



MAMMOGRAPHY
EDUCATORS

© 2025 Mammography Educators

1

Learning Objectives

- Get to know the team members and how they will work together for success
- Discover strategies for designing a training schedule that maximizes learning opportunities for your facility
- Learn how to embrace the proper mindset for change



MAMMOGRAPHY
EDUCATORS

2

Who's Who and What Do They Do

- It all starts with.....
 - Your facility decision makers
 - The vendor sales representative



MAMMOGRAPHY
EDUCATORS

3

The Team



MAMMOGRAPHY
EDUCATORS

4

Who's Who and What Do They Do

- Now the ball is rolling.....

- Facility point of contact
 - Construction team
 - Electricians
 - IT Team
 - Medical Physicist
 - Lead Mammographer
- Vendor Project Manager
 - Sales representative
 - Order team
 - Integrations team
 - Installation team
 - Applications team
 - 3rd Party Vendors



MAMMOGRAPHY
EDUCATORS

5

Who's Who and What Do They Do

- Lead Mammographer or Dept. Manager
 - Accreditation application and submission



MAMMOGRAPHY
EDUCATORS

6

Training Strategies

- Work with your Applications Specialist to PLAN training.
- Typical training schedule
 - Ex: 3 initial days + a revisit in 4-6 weeks
 - 3-4 techs maximum
- All facilities have unique and specific needs!



COMPROMISE !!!

MAMMOGRAPHY
EDUCATORS

7

Training Strategies

- Specific needs to consider:
 - How many mammographers will be training?
 - Do you have sufficient department staffing to free up the mammographers for uninterrupted training?
 - Daily start and end time?
 - Do all participants need QC training?
 - How to schedule actual patients once initial training is done?



CUSTOMIZE!!

MAMMOGRAPHY
EDUCATORS

8

Embrace The Proper 'Mindset'



MAMMOGRAPHY
EDUCATORS

9

Embrace The Proper 'Mindset'



- Excitement
- Joy
- Anticipation
- Confidence



MAMMOGRAPHY
EDUCATORS

10

Embrace The Proper 'Mindset'



- Worry
- Trepidation
- Fear
- Opposition



MAMMOGRAPHY
EDUCATORS

11

Embrace The Proper 'Mindset'

- What is OPPOSITION?
noun, resistance or dissent, expressed in action or argument
 - 'I told them not to buy this machine'
 - 'This isn't how we did it on the old machine.'
 - 'Nobody asked my opinion on this'
 - 'This is never going to work.'



MAMMOGRAPHY
EDUCATORS

12

Embrace The Proper 'Mindset'

- Set aside extreme emotions
- Consider and discuss expectations
 - Who will participate in training
 - When do I need to be available for the training
 - What will our dept. roles be during and after training
- Ask questions! Get the facts! Be informed!
- Be ready to embrace change with a **POSITIVE** attitude!



MAMMOGRAPHY
EDUCATORS

13

There may be bumps in the road....



- The 'TEAM' is on standby during training to work together to resolve any issues that arise.
- Support is available and accessible even **AFTER** training.



MAMMOGRAPHY
EDUCATORS

14



MAMMOGRAPHY
EDUCATORS

15

Questions?



MAMMOGRAPHY
EDUCATORS

16